



Title: End Of Sale (EoS) Notification for Avaya 6400 DCP telephones in EU Countries as well as those non-EU countries that abide by the RoHS Regulations (Norway, Switzerland and Iceland) - REMINDER

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Overview

In support of the European Union (EU) Directive 2002/95/EC, on the Restriction of the use of Certain Hazardous Substances in Electrical and Electronic Equipment (RoHS), as well as the policies of Norway, Iceland and Switzerland, Avaya is modifying its global product lines to be compliant with this directive. Therefore, effective May 1st, 2006, Avaya will be discontinuing the commercial availability of products which are not compliant with these regulations and will take steps to ensure that non-compliant materials are not shipped to the affected countries beginning on July 1st, 2006.

Effective May 1st, 2006, due to this new EU directive, Avaya will end of sale all 6400 series DCP telephones in all EU Countries as well as Norway, Switzerland and Iceland. The 6400 Series DCP telephones are older in design with many key components not meeting RoHS regulations. By transitioning these 6400 telephones to the newer 2400 DCP telephones, Avaya complies with the new RoHS regulations, simplifies its DCP offering and offers our customers a newer and more feature rich telephone, all at a lower price.

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Details

This EOS will be effective May 1st, 2006 at which time no additional 6400 orders can be placed for EU Countries as well as those non-EU countries that abide by the RoHS regulations. **In addition, any 6400s ordered prior to May 1st, 2006, must be shipped before June 15th, 2006 otherwise the order will be cancelled.**

The following member nations are abiding by the RoHS regulations and therefore, 6400s cannot be ordered for these countries after May 1st, 2006:

| | | | |
|----------------|---------|-------------|----------------|
| Austria | France | Lithuania | Slovenia |
| Belgium | Germany | Luxembourg | Spain |
| Cyprus | Greece | Malta | Sweden |
| Czech Republic | Hungary | Netherlands | United Kingdom |
| Denmark | Ireland | Poland | Iceland* |
| Estonia | Italy | Portugal | Norway* |
| Finland | Latvia | Slovakia | Switzerland* |

* Non- EU Country but is abiding by the RoHS Regulatory Requirements.

6400s can continue to be sold to Business Partners in all other non EU countries that do not abide by the new RoHS regulations. Business Partners in these Countries must be aware of the RoHS guidelines and CANNOT ship any 6400s to any country that abides by the RoHS Regulations after June 30th, 2006.

Effective May 1st, 2006 the following material codes will no longer be orderable in EU and non-EU countries that abide by the RoHS Regulations (see country table above):

| <u>SAP CODE</u> | <u>DESCRIPTION</u> | <u>Color</u> | <u>End of Sale Date</u> |
|-----------------|-----------------------------|--------------|--------------------------------|
| 700283849 | Avaya 6402 DCP Telephone | Grey | May 1st 2006 |
| 700283831 | Avaya 6402 DCP Telephone | White | May 1st 2006 |
| 700283823 | Avaya 6402D DCP Telephone | Grey | May 1st 2006 |
| 700283815 | Avaya 6402D DCP Telephone | White | May 1st 2006 |
| 700258577 | Avaya 6408D+ DCP Telephone | Grey | May 1st 2006 |
| 700258494 | Avaya 6408D+ DCP Telephone | White | May 1st 2006 |
| 700276017 | Avaya 6416D+M DCP Telephone | Grey | May 1st 2006 |
| 700276009 | Avaya 6416D+M DCP Telephone | White | May 1st 2006 |
| 700276132 | Avaya 6424D+M DCP Telephone | Grey | May 1st 2006 |
| 700276124 | Avaya 6424D+M DCP Telephone | White | May 1st 2006 |

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Schedule

| | |
|--|----------------------------|
| End of Sale (EoS) | May 1 st , 2006 |
| Minimum Period of Support Availability after EoS for products with T&M or Maintenance contract availability. | 3 Years |

Migration Strategy

The 6400 telephones are being replaced in EU and non-EU countries that abide by the RoHS Regulations with the following new 2400 Series RoHS Compliant Telephones below. All 2400s come with a display. The 2410s and 2420s provide a large display and include local features, such as speed dial and call log.

Non-RoHS 2400s available up to 05 June, 2006

| SAP CODE | DESCRIPTION |
|-----------|--------------------------|
| 700274590 | Avaya 2402 DCP Telephone |
| 700306483 | Avaya 2410 DCP Telephone |
| 700203599 | Avaya 2420 DCP Telephone |

RoHS 2400s available after 05 June, 2006

| SAP CODE | DESCRIPTION |
|-----------|--------------------------|
| 700381973 | Avaya 2402 DCP Telephone |
| 700381999 | Avaya 2410 DCP Telephone |
| 700381585 | Avaya 2420 DCP Telephone |

| SAP CODE | DESCRIPTION | Migrate to |
|-----------|-------------------|---|
| 700283849 | Avaya 6402 DCP | Avaya 2402 DCP Telephone |
| 700283831 | Avaya 6402 DCP | Avaya 2402 DCP Telephone |
| 700283823 | Avaya 6402D DCP | Avaya 2402 DCP Telephone |
| 700283815 | Avaya 6402D DCP | Avaya 2402 DCP Telephone |
| 700258577 | Avaya 6408D+ DCP | Avaya 2410 DCP Telephone or Avaya 2420 DCP Telephone |
| 700258494 | Avaya 6408D+ DCP | Avaya 2410 DCP Telephone or Avaya 2420 DCP Telephone |
| 700276017 | Avaya 6416D+M DCP | Avaya 2420 DCP Telephone |
| 700276009 | Avaya 6416D+M DCP | Avaya 2420 DCP Telephone |
| 700276132 | Avaya 6424D+M DCP | Avaya 2420 DCP Telephone |
| 700276124 | Avaya 6424D+M DCP | Avaya 2420 DCP Telephone |

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Additional detail and comparison can be found on the Avaya web sites at:

2400 Series Digital Telephones - External Prod Overview

http://www.avaya.com/gcm/master-usa/en-us/products/offers/2400_series_digital_telephone.htm

6400 Series Digital Telephones - External Prod Overview

http://www.avaya.com/gcm/master-usa/en-us/products/offers/6400_series_digital_telephones.htm

Product documentation is available for download at URL:

<http://support.avaya.com>

Minimum Period of Support Availability

The Minimum Period of Support availability represents the minimum period of time after the product end of sale date, during which Avaya will make available support. Avaya will end manufacturer support of 6400s April, 2009. Support may be extended past that period at the discretion of Avaya Global Services or Avaya BusinessPartners. For additional information concerning long-term support please contact your Service Provider.

Service and Warranty

Avaya will continue to honor previously executed enhanced warranty, post-warranty and service contracts in accordance with the terms of those agreements. Avaya is not responsible for any support or maintenance commitments made by BusinessPartners or other service providers. Additional information concerning Avaya Services can be found on the [Services Offer Information](#) Web site.

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