End of Sale Notice

Notification Date: February 8, 2010
Effective Date: August 9, 2010
Subject: End of Sale of certain 1600 Series Deskphone models
Region: All Regions

Summary

Avaya is announcing plans today to make certain 1600 Series IP Deskphone models End of Sale over the next 6 months along with a migration plan for customers.

Please read through this entire document which contains important details of this End of Sale and migration plan including timing, details on replacement products, and dependencies customers will need to plan for.

Effective **August 9 2010**, Avaya will no longer offer for sale the following 1600 Series IP Deskphone models: 1603, 1603SW, 1608 and 1616. This is part of a product line consolidation effort that will simplify portfolio planning and support for Avaya customers and partners. Avaya is making all possible efforts to make this an easy and positive transition for our partners and customers.

The 1600 Series IP Deskphones going End of Sale in this announcement will be replaced globally by the new Localized 1600 Series IP Deskphones (1603-I, 1603SW-I, 1608-I and 1616-I). These new phones incorporate an LCD with a white backlight and wider language support than the original 1600 Series IP Deskphones. All other features and capabilities are identical between the two lines of phones. Effective **February 8 2010**, the Localized 1600 Series IP Deskphones will be offered at the same Global List Price as the End of Sale materials.

Discontinued Order Codes and Migration Strategy

Discontinued Codes

Material Code	Description
700415540	IP PHONE 1603 BLK
700458508	IP PHONE 1603SW BLK
700415557	IP PHONE 1608 BLK
700450190	IP PHONE 1616 BLK C2

Migration Strategy

Avaya now offers the following alternative solution(s).

Material Code	Description
700476849	IP PHONE 1603-I BLK
700458524	IP PHONE 1603SW-I BLK
700458532	IP PHONE 1608-I BLK
700458540	IP PHONE 1616-I BLK

Availability of replacement materials
The replacement materials will become orderable through SAP according to the schedule below.

Material Code	Description	APAC	EMEA	NAR	CALA
700476849	IP PHONE 1603-I BLK	Feb 8	March 8	April 12	April 12
700458524	IP PHONE 1603SW-I BLK	Feb 8	March 8	April 12	April 12
700458532	IP PHONE 1608-I BLK	Feb 8	March 8	April 12	April 12
700458540	IP PHONE 1616-I BLK	Feb 8	March 8	April 12	April 12

There are select markets that will not be included in the initial type approval list and will have orders blocked until type approvals are available. Below is a summary of when orders are expected to be accepted in these select markets.

Material Code	Description	Japan, Korea	Brazil	AUS / NZL
700476849	IP PHONE 1603-I BLK	April 12	April 12	March 8
700458524	IP PHONE 1603SW-I BLK	Feb 8	April 12	Feb 8

- The End of Sale materials will be removed from all configurators on May 10 2010.
- The Replacement materials will be added to all configurators in place of the End of Sale materials on May 10 2010.
- After the End of Sale materials are removed from the configurators, they will remain orderable through SAP until the End of Sale date at which time no new orders may be placed.
- Within 3 months of the End of Sale date, material availability of End of Sale materials may be reduced; customers are highly encouraged to place any final orders at least 90 days prior to the End of Sale date to minimize risk of delivery delays or other availability issues.

Schedule

End of Sale	August 9 2010
End of Manufacturer's Support	August 12 2013

Minimum Period of Support Availability

The End of Manufacturer's Support availability represents the final date that Avaya will provide manufacturer's support for the product per the Avaya Manufacturer Support Policy. Support may be extended past that period at the discretion of Avaya Services, Partners or other service providers. For additional information concerning long term support please contact your Service Provider.

Service and Warranty

Avaya will continue to honor previously executed enhanced warranty, post-warranty and service contracts in accordance with the terms of those agreements. Avaya is not responsible for any support or maintenance commitments made by Partners or other service providers. Additional information concerning Avaya Services can be found on the Services Offer Information Web site.

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Additional Information

Avaya website:
http://www.avaya.com

Avaya End-of-Sale Notices:
http://support.avaya.com

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