



End of Sale Announcement for:

- **Avaya Aura™ Branch Edition**

Notification Date: March 23rd, 2010

Avaya will discontinue the sale of all software licenses and hardware constructs for the Avaya Aura™ Branch Edition.

Effective **May 10th, 2010** Avaya will no longer sell Avaya Aura™ Branch Edition.

Existing SAP quotes can be converted into orders while supplies last or for a period of **90 days** after end of sale (until August 9th, 2010), whichever is shorter.

The Avaya Aura™ Branch Edition ASD Configurator will remain active until May 10th, 2010. On May 10th, 2010, Avaya Solution Designer support for Avaya Aura™ Branch Edition will be removed and the SAP codes will be changed to pipeline status. For all indirect sales, the ASD configuration must be on the distributors sold-to before May 10th, 2010.

Exceptions

Customers can still upgrade and add capacity to existing locations with Avaya Aura™ Branch Edition through End-of-Manufacture-Support, currently planned for 12/31/2011 (details below)..

Discontinued Avaya Aura™ Branch Edition 2.x SAP Hardware Construct Material codes

SAP Material Code	Construct Description	End-of-Sale Date
i40 Constructs		
700470826	Avaya i40 – A14 CMBE	May 10th, 2010
700470834	Avaya i40 – BRI CMBE	May 10th, 2010
700470842	Avaya i40 – DS1 CMBE	May 10th, 2010
i120 Constructs		
226481	Avaya i120 – AH CMBE	May 10th, 2010
226482	Avaya i120 – A2H CMBE	May 10th, 2010
226483	Avaya i120 – AP CMBE	May 10th, 2010
226484	Avaya i120 – D2H CMBE	May 10th, 2010
226485	Avaya i120 – DP CMBE	May 10th, 2010
226486	Avaya i120 – BH CMBE	May 10th, 2010
226487	Avaya i120 – B2H CMBE	May 10th, 2010

226488	Avaya i120 – BP CMBE	May 10th, 2010
226489	Avaya i120 – 2AP CMBE	May 10th, 2010
226490	Avaya i120 – A CMBE	May 10th, 2010
G450 Construct		
700460512	G450 CM Branch Edition MP 20	May 10th, 2010
700460579	G450 4GB COMPACT FLASH	May 10th, 2010
700460587	G450 8GB COMPACT FLASH	May 10th, 2010

Communication Manager Upgrades, Additions, Migrations, and Alternative options Strategy.

UPGRADES

Customers already on Avaya Aura™ Branch Edition 1.x can still upgrade to Avaya Aura™ Branch Edition 2.x. Upgrade designs should be created using the Software Solutions and Editions configurator option in the Avaya Solution Designer application.

NOTE – Upgrades to Avaya Aura™ Branch Edition 2.x will only be allowed through December 31st, 2011.

Relevant Upgrade Material Codes & Descriptions

SAP Material Code	Description	GPL	MPG
218397	CM-B R2 PER USER UPG ENTITLE LIC– Used with valid SSU Contract	\$ 0	IZ
225325	CM-B R2 PER USER UPG LIC	\$20	IZ

Note - The Branch Central Management application as part of the Enterprise Network Management 5.2 suite will to be supported through End-of-Manufacture-Support for Avaya Aura™ Branch Edition.

ADDITIONS

Customers may continue to add capacity and features to existing Avaya Aura™ Branch Edition 1.x and 2.x systems. Additions should be configured using the Software Solutions and Editions configurator option in the Avaya Solution Designer application.

NOTE – Additions to Avaya Aura™ Branch Edition 1.x or 2.x will only be allowed through December 31st, 2011.

Relevant Additions Material Codes & Descriptions

SAP Material Code	Component Description	Components included	GPL	MPG
226920	CM-B R2 PER USER ADD LIC	1 CM-B 2.x RTU	\$100	IZ
225324	CM-B R1 PER USER ADD LIC	1 CM-B 1.x RTU	\$100	IZ

MIGRATIONS

Avaya Aura™ Branch Edition 1.x and 2.x software right-to-use can migrate directly to Avaya Aura™ Standard Edition or with an uplift fee to Avaya Aura™ Enterprise Edition. This migration is software right-to-use only and requires the purchase of new gateway hardware (G430 or G450) and server (S83xx, S88xx) for main server (ICC) or Local Survivable Processor (LSP) configurations. Standard Local Survivability (SLS) configurations do not require a server.

The following Media Modules can be re-deployed in Avaya Aura™ Standard or Enterprise Edition G430 and G450 media gateways

- MM710 DS1 T1/E1 Media Module
- MM711 8-Port Universal FXO/FXS Analog Media Module
- MM712 8-Port DCP Media Module
- MM714 4 trunk + 4 line Analog Media Module
- MM714B 4 trunk + 4 line Analog Media Module
- MM716 24-Port FXS Analog Station Media Module
- MM717 24-Port DCP Media Module
- MM 720 8-Port BRI Trunk Media Module
- MM722 2 port BRI Media Module

The following Avaya Aura™ Branch Edition Media Modules and Media Gateway Chassis cannot be converted or redeployed for use with Avaya Aura™ Standard or Enterprise Edition:

- MM316 40-Port Power-Over-Ethernet Media Module
- i40-Analog Chassis
- i40-A14 Chassis
- i40-DS1 Chassis
- i40-BRI Chassis
- i120 Chassis
- G450 CM-B Chassis

An RFA license for the ICC or LSP will be required for this deployment. Standard implementation best practices, procedures, and charges apply.

Relevant Migration Software Material Codes & Descriptions

SAP Material Code	Description	GPL	MPG
245425	CM-B TO CM R5 MIG SFTW	\$ 0	DU
231832	CM-B TO CM R5 MOVE SFTW LIC	\$ 0	DU
208018	CM5 ENTERPRISE ED UPLIFT PER EXT SW LIC	\$115	DU

Note – Migrations of Avaya Aura™ Branch Edition licenses to Avaya Aura™ Standard Edition 6.x will be treated as a single-release upgrade. Avaya Aura™ Standard Edition upgrade material codes will be available with the launch of Avaya Aura™ 6.x and will be identified in the Product Definition.

Relevant Hardware Material Codes & Descriptions

SAP Material Code	Description	GPL	MPG
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700447675	S8300D GSA	\$2600	IH
700463532	S8300D non-GSA	\$2600	IH
700469273	G430 Media Gateway	\$1500	IH
700460538	EM200 – Expansion Module for the G430	\$750	IH
700432503	80 Channel DSP –G450 or G430	\$2800	IH
700432411	20 Channel DSP – G430 or G430	\$1000	IH
700460660	10 Channel DSP – G430 only	\$500	IH
700457013	Branch Gateway Memory Kit – G430 only	\$1500	IH
700407802	G450-MP80	\$8500	IH
700432529	PSU 4504 – G450 only	\$1000	IH

Please refer to the Avaya Aura™ Product Definition and latest Avaya Aura™ 5.2.1 Channel Announcement, engage the Sales Factory, or your Avaya or Partner sales teams for details on the latest software, server, and gateway hardware required for this migration. These documents can be found on the Avaya Enterprise and Partner Portals:

Products A-Z → Communication Manager → Sales Collateral and Tools → Job Aids and Tools →

- Communication Manager 5.2 Product Definition
- Avaya Aura 5.2.1 Channel Announcement

The Avaya Solution Designer tool will support configuration of migrations from Avaya Aura™ Branch Edition to Avaya Aura™ Standard or Enterprise Edition.

Alternative Branch Offers

Distributed Solutions

IP Office should be considered as the lead solution in distributed branch office architecture. Recent enhancements enable IP Office to be positioned as a reliable and cost effective alternative to Avaya Aura™ Branch Edition as the lead solution, and has been fully tested with Avaya Aura™ Session Manager using SIP trunks.

IP Office /Session Manager Application Note - This Application Note presents a sample configuration for a network that uses Avaya Aura™ Session Manager to connect Avaya Aura™ Communication Manager 5.2.1 and Avaya IP Office using SIP trunks. Session Initiated Protocol (SIP) is a standard based communication protocol capable of supporting voice, video, instant messaging and other multi-media communication.

- <http://support.avaya.com/css/Products/P0533/Application%20&%20Technical%20Notes>

Avaya IP Office is positioned to serve 2 to 250 users (384 max) per location. Using solid state components it is a highly reliable communications server suited to both traditional Key system and PBX environments, providing a broad market appeal.

IP Office supports centralized template-based management using Avaya Enterprise Network Manager (ENM) for “cookie cutter” branch deployments. Key features of Avaya ENM include a single system view of the entire IPO deployment, bulk and template based configuration management, bulk distribution of imported voice files for Auto Attendant announcements, inventory views and reports, firmware monitoring and distribution, and configuration of backup and restore.

Voice messaging is supplied on a Secure Digital card (IP Office 500v2) providing mailboxes for all users, announcements, auto-attendants and voice mail to email presentation.

IP Office can also act as a SIP gateway, having been tested with over 40 Global Service Providers.

IP Office is versatile, and can be positioned as a standalone solution where no connectivity is required to a head office location, Local applications such as Voice Messaging and desk top applications serve only the local branch.

IP Office is also well suited to serve in a distributed environment where connectivity to the core office (Avaya Aura™) is required using SIP trunks and Session Manager. In this scenario the distributed branch office offers a unified dial plan, centralized voice messaging and can be managed from a single location using Avaya Enterprise Wide Network Manager,

Positioning IP Office in a Distributed Branch environment can result in a 20% price reduction over a similar constructs with Avaya Aura™ Branch Edition, by virtue of new, flexible hardware and embedded voice messaging, ensuring Avaya is highly competitive in the branch.

Communication Manager (standalone) is available with Avaya Aura™ Standard Edition and Avaya Aura Enterprise Edition using Avaya G-series gateways with S8300 servers.

- *Avaya Aura™ **Standard** Edition* is targeted for enterprises that need robust communication capabilities but are not ready to widely deploy advanced Unified Communications
- *Avaya Aura™ **Enterprise** Edition* builds on the capabilities of Standard Edition for companies that need advanced Unified Communications and inter-location communication
- **Communication Manager Gateways**, including G430 and G450, provide full Communication Manager functionality via a local S8300 server (ICC)

Centralized Solutions

Available with Avaya Aura™ Standard Edition and Avaya Aura Enterprise Edition using Avaya G-series gateways or 3rd party Survivable SIP gateway.

- *Avaya Aura™ **Standard** Edition* is targeted for enterprises that need robust communication capabilities but are not ready to widely deploy advanced Unified Communications
- *Avaya Aura™ **Enterprise** Edition* builds on the capabilities of Standard Edition for companies that need advanced Unified Communications, consolidation through SIP networking and survivability for complete business continuity.
- **Communication Manager Gateways**, including G430 and G450, make telephony applications an integral part of the data network infrastructure, and distribute Communication Manager call-handling and more than 750 features across diversified, multi-protocol networks. A S8300 server can be added for full feature survivability (LSP)
- **Communication Manager with Survivable SIP Gateways** are for very small locations with 2-25 users. These gateways provide basic survivability in a **low**-cost option, delivering Unified Communications applications to thin small offices connected to the core through Communication Manager 5.x and SIP Enablement Services. The solution consists of Avaya 96xx SIP phones and SIP gateways from AudioCodes. It is also interoperable with Cisco ISR.

For More Information:

If you have questions or would like more information about Communication Manager, IP Office, and other Avaya Branch solutions, please visit the following areas on the Enterprise Portal to locate the product definition and other relevant documents:

Communication Manager

Go to: Enterprise or Partner Portal → Products A-Z → Communication Manager

- Marketing Contact
 - Mark Kelsey, mkelsey@avaya.com
- Product Management Contacts
 - Chris E. Johnson, chrisj1@avaya.com
 - Ron Kidd, ronkidd@avaya.com

IP Office

Go to: Enterprise or Partner Portal → Products A-Z → IP Office

- Marketing Contact
 - Mark Massingham, Massingham@avaya.com
- Product Management Contacts
 - Sanjeev Desai, shdesai@avaya.com

Avaya Branch Solutions

Go to: Enterprise or Partner Portal → Solutions A-Z → Branch Solutions

- Marketing Contact
 - Alon Waks, waks@avaya.com
- Product Marketing Contact
 - Leslie Levy, llevy@avaya.com

Schedule

End of Sale (EoS)	May 10 th , 2010
Minimum Period of Support Availability after EoS	See below

Minimum Period of Support Availability

Please refer to Avaya's manufacturer support policy at the following link:

http://support.avaya.com/elmodocs2/prodtran/20050601_Avaya_Manufacturer_Support_Policy.pdf

Service and Warranty

Avaya will continue to honor previously executed enhanced warranty, post-warranty and service contracts in accordance with the terms of those agreements. Avaya is not responsible for any support or maintenance commitments made by Business Partners or other service providers. Additional information concerning Avaya Services can be found on the Services Offer Information Web site.

Please note that customers holding, renewing or contemplating the purchase of an Avaya Global Services maintenance contract should consult any and all Services Support Notices, published on the Avaya Support site, relative to the product(s) identified in this notice. Services Support Notices define the Avaya Global Services support disposition of the product(s) after the End of Manufacturer Support date. Services Support Notices may optionally reinforce eligibility for Services Extended Support, provide an Extended Support Alert or address End of Maintenance Contract Eligibility (End of Services Support).

Avaya Services reserves the right to support this product after End of Sale at its discretion, as it is deemed appropriate.

For additional Information about Avaya Solutions please visit the Solutions area on the Enterprise Portal.