



End of Sale Notice

Notification Date: April 9, 2012
Effective Date: July 2, 2012
Subject: End of Sale – Norstar/BCM Digital Audio Conference Phone
Theatre/Region: US, Canada, CALA, APAC

Summary

Effective July 2, 2012 Avaya will no longer sell (make commercially available) the Norstar/BCM Conference Phone.

Avaya recommends customer to use the 2033 IP Conference Phone or the B149 and B150 Analog Conference Phones as alternatives.

Avaya will make every effort to have supply of these products available for all orders, but cannot guarantee product availability through their End of Sale dates. Avaya reserves the right to manage and/or limit order quantities, or to cancel orders if supply is no longer available. Customer orders will be fulfilled on a first-in, first-out basis. If supply is exhausted prior to the targeted End of Sale dates in this notice, Avaya will issue an updated notice and accelerate removal of the applicable product codes from price lists and associated order entry systems.

Discontinued Order Codes and Migration Strategy

- Effective July 2, 2012 the codes listed below are to be withdrawn from sale
- As of this date, these order codes will be removed from price lists and associated order entry systems. Stock will be reserved to meet requirements for warranty returns and repairs
- Marketing collateral and web-site / portal content will be modified to reflect this product transition
- Following standard Avaya support and warranty guidelines, Avaya will provide 3 years of Manufacturer Support including technical support and repair services. In addition Manufacturer Support, Avaya will offer up to 3 years of Extended Manufacturer Support providing best effort repair services and technical support.

Discontinued Code

Part Number	Description
NTAB4213	Norstar BCM Digital Audio Conference Unit

Migration Strategy

Avaya provides several alternative conference phone options to BCM Customers.

- B149 and B159 Analog Conference Phones – These phones connect to any analog station port on the BCM or Norstar. They provide a wide range of features and additional options like cell phone connectivity, extension microphones and SD Card Audio recording. Both sets have been tested and verified to work with the BCM.
- 2033 IP Conference Phone – the Unistim-based 2033 IP Conference Phone has been available with BCM many years and is supported on BCM200/400 4.0, BCM50 R2 and higher and all BCM450 releases.



Avaya B149/B159 Analog Conference Phone



Avaya 2033 IP Conference Phone

For more details about the 2033 IP Conference Phone and B100 Conference Deskphones, please refer to the Partner Portal pages at:

Avaya 2033 IP Conference and B100 Conference Phone: <http://portal.avaya.com/ptlWeb/products/P0197>

Schedule

End of Sale Announcement	9 April 2012
End of Sale Date (last day to order new systems)	2 July 2012
End of Manufacturer Support for HARDWARE *	2 July 2015
Targeted End of Services Support**	2 July 2018

** Per Avaya Product Lifecycle Policy*

***Avaya Services may revise the Target End of Services Support date based on the availability of quality repair parts and/or technical support expertise. Customers should always consult any available product Services Support Notices for final information on product supportability.*

Service and Warranty

Avaya will continue to honor previously executed enhanced warranty, post-warranty and service contracts in accordance with the terms of those agreements. Avaya is not responsible for any support or maintenance commitments made by Business Partners or other service providers. Additional information concerning Avaya Services can be found on the [Services Offer Information](#) Web site.

Additional Information

Avaya website:

<http://www.avaya.com>

Avaya End-of-Sale Notices:

<http://support.avaya.com>

Avaya Product Lifecycle Policy:

<https://support.avaya.com/css/P8/documents/100081098>

or

<http://support.avaya.com>